

C-5036

Sub. Code

84713/80613

**Common for B.B.A. (S & LM) B.B.A. (L & S) DEGREE
EXAMINATION, NOVEMBER 2021**

First Semester

**Shipping and Logistics Management and Logistics and
Shipping**

MANAGEMENT PROCESS

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is management?
2. Define cooperative organisation.
3. Management is science (or) art?
4. Who is manager?
5. Define planning.
6. Define decision making.
7. What is organising?
8. What is staffing?
9. Define directing
10. Define budgetary control.

Part B

(5 × 5 = 25)

Answer **all** questions, either (a) or (b).

11. (a) Explain the requirement of successful business.

Or

- (b) Explain about joint hindu family firm.

12. (a) State the scope of management process.

Or

- (b) State the function of manager.

13. (a) Explain the purpose of planning.

Or

- (b) State the various types of decisions.

14. (a) Explain the types of organisation.

Or

- (b) State the various sources of recruitment.

15. (a) Explain about controlling.

Or

- (b) State about control process.

Part C

(3 × 10 = 30)

Answer **all** questions either (a) or (b).

16. (a) Discuss about public enterprises.

Or

- (b) Discuss the evolution of management theory.

17. (a) Explain the steps in planning.

Or

(b) Explain the uses of staff units and committees.

18. (a) Discuss about budget and non-budgetary control.

Or

(b) Explain the modern trends in management process.

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

First Semester

Shipping and Logistics Management

FINANCIAL ACCOUNTING

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define Financial Accounting.
2. What is Ledger?
3. What is Trial balance?
4. What is Errors?
5. What is a Trading account?
6. What is Assets?
7. What is Income and Expenditure account?
8. What is Depreciation?
9. What is Single entry?
10. How do you as certain profit under single entry system?

Part B

(5 × 5 = 25)

Answer **all** questions choosing either (a) or (b).

11. (a) What are the various classifications of accounting?

Or

- (b) Enter the following transaction in the purchase book 2009

May 1 Purchased from Kavitha shoe mart,
Chennai

100 shoes @ Rs. 300 each

50 Belts @ Rs. 75 each

Packing and delivery charges Rs.200

Trade discount 10%

May 10 Purchased from S.K. Shoe Mart, Mumbai

50 Cut shoes Rs. 100

25 Leather shoes Rs.500

Delivery and cartage Rs. 150

12. (a) Explain the types of errors.

Or

- (b) From the under mentioned balances, Prepare a trial balance as on 31.03.2017.

	Rs.
Cash in hand	4,800
Purchases	4,80,000
Opening Stock	1,40,000
Sundry creditors	96,000

Machinery	2,40,000
Wages	64,000
Sales	8,04,000
Furniture	60,000
Bills Receivable	80,000
Salaries	80,000
Capital	4,00,000
Bills Payable	88,000
Sundry debtors	2,00,000
rent	40,000

13. (a) Distinguish between profit and loss account and balance sheet.

Or

- (b) From the following balances extracted from the trial balance of Mr. Raja. You are required to prepare a trading and profit and loss a/c for the year ending 31.3.2009.

Stock on 1.4.2008	3,000	Sales	72,000
Purchases	25,000	Purchase returns	4,000
Wages	4,000	Interest received	6,000
Sales returns	2,000	Discount received	4,500
Carriage	1,500	Commission received	5,000
Cartage	2,500		
Rent	6,000		
Salaries	10,000		

General expenses	10,000
Advertisement	6,000
Electric charges	4,000

The closing stock on 31st March 2009 Rs. 2,500.

14. (a) Explain receipt and payments accounts with its general format.

Or

- (b) An asset is purchased for Rs.25,000. Depreciation is to be provided annually according to the straight-line method. The useful life of the asset is 10 years and the residual value is Rs.5,000

You are required to find out the rate of depreciation and prepare asset account for the first three years.

15. (a) What are the features of single entry system?

Or

- (b) The following information, calculate the profit earned by a petty trader during the year 2006.

Capital as on 31.12.2006	66,000
Capital as on 1.1.2006	65,000
Drawing during 2006	12,000
Further Capital introduced by him	7,000

Part C (3 × 10 = 30)

Answer **all** questions choosing either (a) or (b).

16. (a) Explain the accounting concepts in detail.

Or

(b) Journalize the following transactions.

2006, June

14 Ravi introduced capital Rs. 1,00,000.

14 Paid into bank Rs. 15,000

15 Withdrew from Bank Rs. 1,500

16 Bought for office use a very old car for Rs.30,000

17 Paid advertisement charges to 'Indian Express'
Rs. 400

30 Paid the shop rent Rs.250 to mani, the owner of
the building.

30 Paid his two clerks- muthu and kittu Rs.2,000
each as salary

30 Received commission Rs. 150 from sakthi & co.,
the stationary supplier

30 Received a cheque for dividend Rs.750 from U.T.I

30 Ravi drew Rs. 1,500 from the business for his
personal expenses.

17. (a) Briefly explain the various methods of providing
depreciation and their merits and demerits.

Or

(b) From the following Trial balance. You are required
to prepare final accounts:

Trial Balance as on 31 Dec. 2000

Particulars	Debits (Rs.)	Credit (Rs.)
Capital		40,000
Sundry debtors	10,800	
Drawings	3,600	
Machinery	14,000	

Sundry creditors		5,600
Wages	20,000	
Purchases	38,000	
Opening stock	8,000	
Bank balance	6,000	
Carriage charges	600	
Salaries	800	
Rent and taxes	1,800	
Sales		58,000
	<u>1,03,600</u>	<u>1,03,600</u>

Closing stock was valued at Rs.2,400

18. (a) Briefly explain the various methods of providing depreciation.

Or

- (b) Distinguish between Double entry and single entry system.

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

First Semester

MATHEMATICS FOR MANAGEMENT – I

**(Common for Shipping and Logistics Management/
Logistics and Shipping)**

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define singleton set.
2. Explain the set which has no elements in it.
3. Find the simple interest on the sum of Rs.6,000 at 10% pa. for 3 years.
4. Define arithmetic progression with suitable example.
5. Elucidate the scope of statistics.
6. What are the stages of statistical enquiries?
7. Find the mode: 10, 27, 24, 12, 27, 27, 20, 18, 15, 30.
8. Define correlation.
9. Write down the notation for cost of living index number.
10. What are the objectives of time series analysis?

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) If A , B and C are any three sets using definition of subset prove that,

$$(A - B) \cup (B - A) = (A \cup B) - (A \cap B)$$

Or

- (b) Define :

- (i) Skew Symmetric Matrix
- (ii) Orthogonal Matrix
- (iii) Upper triangular Matrix
- (iv) Non-singular Matrix.

12. (a) The simple interest on a certain sum at the end of 4 years is $\frac{1}{4}$ th the sum itself. Find the rate of interest.

Or

- (b) Find the sum of the sequence 2, 3, 5, 9, 8, 15, 11,... to $(2n + 1)$ terms.

13. (a) State any four points relating to the importance of diagrammatic presentation in statistics.

Or

- (b) Under what circumstances are a grouped (rather than a simple) frequency distribution is used?

14. (a) Find the harmonic mean for the following individual data.

6, 15, 35, 40, 900, 520, 300, 400, 1800, 2000.

Or

- (b) Find the rank correlation co-efficient for the data

X	21	36	42	37	25
Y	47	40	37	42	43

15. (a) Elucidate any two methods of measuring time series.

Or

- (b) From the following data construct an index for 1995 taking 1994 as base:

Commodities	A	B	C	D	E
Price in 1994 (Rs.)	50	40	80	110	20
Price in 1995 (Rs.)	70	60	90	120	20

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Out of a group of 60 students, 25 play cricket, 30 play football, 24 play hockey, 10 play cricket and football, 9 play cricket and hockey, 12 play hockey and football and 5 play all the three. Use Venn-diagram to show how many play only one game.

Or

- (b) Show that $A = \begin{pmatrix} 1 & 2 & 2 \\ 2 & 1 & 2 \\ 2 & 2 & 1 \end{pmatrix}$ satisfies the equation

$A^2 - 4A - 5I = 0$. Hence find the inverse of A.

17. (a) (i) Calculate the compound interest for Rs.2,500 for 4 years at 8% per annum.
- (ii) Calculate the compound interest in the above case when interest is compounded
- (1) half yearly and
- (2) quarterly.
- (iii) Mr. Ambigapathy borrows Rs.1,00,000 at 24% compounded monthly.

Or

- (b) (i) The first term of an A.P. is 10, the last term is 50. If the sum of all the terms is 480, find the common difference and the number of terms.
- (ii) Find the sum of the following sequence:
2, 22, 222,... to n terms.

18. (a) Calculate the Mean, Median and Mode:

Marks	11-20	21-30	31-40	41-50	51-60	61-70	71-80
No. of Students	42	38	120	84	48	36	31

Or

- (b) Ten competitors in a musical test were ranked by three judges A, B and C in the following order:

Ranks by A	1	6	5	10	3	2	4	9	7	8
Ranks by B	3	5	8	4	7	10	2	1	6	9
Ranks by C	6	4	9	8	1	2	3	10	5	7

Using rank correlation method, discuss which pair of judges has the nearest approach to common likings in music.

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Second Semester

[Common for B.B.A. (L & S)/ B.B.A. (S & LM)]

ECONOMICS FOR EXECUTIVES

(2019 –onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is demand analysis?
2. State the law of demand.
3. Write down the factors of production.
4. How do you define cost?
5. What is Price Discrimination?
6. Define Pricing.
7. What is Interest?
8. What is Profit?
9. Define National Income.
10. What is Inflation?

Part B**(5 × 5 = 25)**Answer **all** questions.

11. (a) Find out the factors which influence demand.

Or

- (b) What is Price Elasticity of demand? Give its types.

12. (a) Write down the causes for the operation of law of diminishing returns.

Or

- (b) Write down the assumptions of Break-even analysis.

13. (a) Identify the features of Perfect competition.

Or

- (b) Write a note on 'Price Rigidity' under Oligopoly.

14. (a) Write down the assumptions of marginal productivity theory.

Or

- (b) Briefly describe the types of economic systems.

15. (a) Find out the responsibilities of Government toward business.

Or

- (b) Write short notes on "MRTP Act".

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) What are social responsibilities of business?

Or

- (b) Describe the assumptions of Law of Diminishing Returns.

17. (a) Illustrate how a firm under monopolistic competition determines the price of the product.

Or

- (b) Explain any one theory of Profit of your choice.

18. (a) Write a detailed note on “Performance of Public enterprises in India”.

Or

- (b) How do you do a break even analysis?

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Second Semester

MATHEMATICS FOR MANAGEMENT – II

(2019 onwards)

(Common for B.B.A. (L&S)/ B.B.A. (S&LM))

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Give the characteristics of Operations Research.
2. List any two limitations of OR models.
3. What is Opportunity cost?
4. Describe Assignment Model.
5. What is the formula to calculate average number of customers in the system?
6. What are the situations when the replacement of certain item needs to be done?
7. Differentiate Slack from Float.
8. Name the types of floats.
9. List any two disadvantages of PERT.
10. What is PERT Chart?

Part B**(5 × 5 = 25)**Answer **all** questions, choosing either (a) or (b).

11. (a) Give the steps in solving Operations Research Problem.

Or

- (b) Classify OR Models.
12. (a) Four companies viz. W, X, Y and Z supply the requirements of three warehouses viz. A, B and C respectively. The companies' availability, warehouses requirements and the unit cost of transportation are given in the following table. Find an initial basic feasible solution using Vogel Approximation Method (VAM).

Company	Warehouses			Supply
	A	B	C	
W	10	8	9	15
X	5	2	3	20
Y	6	7	4	30
Z	7	6	9	35
Requirement	25	26	49	100

Or

- (b) Show the differences between Transportation Problem and Assignment Problem.
13. (a) Solve the game given below:

	Player B		
	I	II	III
I	1	9	2
II	8	5	4

Or

- (b) A T.V. Repairman finds that the time spent on his jobs have an exponential distribution with mean of 30 minutes. If he repairs sets in the order in which they come in, and if the arrival of sets is approximately Poisson with an average rate of 10 per 8 hour day, How many jobs are ahead of the average set just brought in?

14. (a) Bring out the advantages and disadvantages of CPM.

Or

- (b) The following are the time estimates and the precedence relationships of the activities in a project network:

Activity	IMMEDIATE Predecessor Activity	Time estimate (weeks)
A	–	4
B	–	7
C	–	3
D	A	6
E	B	4
F	B	7
G	C	6
H	E	10
I	D	3
J	F,G	4
K	H,I	2

Draw the project network diagram. Determine the critical path and the project completion time.

15. (a) Give the advantages of PERT.

Or

- (b) Find out the different time estimates in PERT.

Part C (3 × 10 = 30)

Answer **all** questions.

16. (a) Solve the L.P.P. by graphical method.

Maximise $Z = 3a + 2b$ S.T.

$$1a + 1b \leq 4$$

$$1a - 1b \leq 2 \text{ and both } a \text{ and } b \text{ are } \geq 0.$$

Or

- (b) Solve the following problem

Office	O1	O2	O3	O4
Employees				
E1	2,600	3,200	3,400	3,000
E2	2,000	4,200	3,600	2,600
E3	2,000	3,000	5,600	4,000

17. (a) At a doctor's clinic patients arrive at an average rate of 5 patients per hour. It has been observed that the doctor takes an average of 8 minutes per hour. Arrival time is based on poisson and service is based on exponential distribution. Find

- (i) The average number of patients in the doctor's clinic.
- (ii) The average number of patients waiting for their turn.
- (iii) The average time that a patient spends in the clinic.

Or

- (b) A company manufacturing plant and equipment for chemical processing is in the process of quoting tender called by public sector undertaking. Help the manager to find the project completion time to participate in the tender.

S.No.	Activities		Days
1	A	–	3
2	B	–	4
3	C	A	5
4	D	A	6
5	E	C	7
6	F	D	8
7	G	B	9
8	H	E,F,G	3

18. (a) Consider the following project with the estimates of time in weeks:

Activity	Predecessor Activity	Optimistic estimate of time	Most likely estimate of time	Pessimistic estimate of time
A	–	2	4	6
B	–	3	5	7

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Activity	Predecessor Activity	Optimistic estimate of time	Most likely estimate of time	Pessimistic estimate of time
C	A	5	6	13
D	A	4	8	12
E	B,C	5	6	13
F	D,E	6	8	14

Find the probability that the project will be completed in 27 weeks.

Or

(b) How to formulate liner programming problem?

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Third Semester

Shipping and Logistics Management

BUSINESS COMMUNICATION

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is business Communication?
2. Write two barriers in Communication.
3. What do you mean by tender?
4. What is quotation?
5. Who can be a Director in a company?
6. What is called minutes?
7. Name two Committee in a company, to monitor its functions.
8. What is annual report?
9. Under what circumstances is a memo issued to a company?
10. Mention any two communication devices used by an employer in a company.

Part B

(5 × 5 = 25)

Answer **all** questions, either (a) or (b).

11. (a) List out few ways to communicate effectively in a workplace.

Or

- (b) Write a short note on
(i) Legacy system
(ii) Physical separation.

12. (a) Explain the communication process.

Or

- (b) Write a letter to your supplier about cancellation of order to supply software.

13. (a) Write about mandatory periodic report to be sent to company Director.

Or

- (b) Draft an advertisement for the posts of sale executives with basic qualifications and experience.

14. (a) Write the steps in preparing report for a company.

Or

- (b) Write an appointment letter to be selected applicant for the post of General manager in a manufacturing company.

15. (a) Write an explanation call for notice to your employee for his indiscipline act with Co-workers/subordinate.

Or

- (b) Write a short note on the merits of various devices used in an Office.

Part C

(3 × 10 = 30)

Answer **all** questions, either (a) or (b).

16. (a) Write seven essentials of business communication.

Or

- (b) Write a short note on :

- (i) Verbal
- (ii) Non-verbal
- (iii) Email.
- (iv) Web conference Communications.

17. (a) Write a letter to SBI, Madurai requesting to issue cheque book facility to your company.

Or

- (b) Draft a letter calling for quotation to supply

- (i) Office equipment
- (ii) Photo-copier machine.

18. (a) Explain the Objectives of business report of a company.

Or

- (b) How do you differentiate the functions of intercom with telephone and internet with fax operations?

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Third Semester

Shipping and Logistics Management

FUNDAMENTALS OF LOGISTICS

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is logistics?
2. State the elements in customer service.
3. Define outsourcing.
4. What are the types of inventory?
5. Why material planning important?
6. What is warehouse management system?
7. Narrate the types of packaging.
8. How do you design good packaging?
9. Name any four Global Logistics companies in India.
10. What are the key benefits of 3PL in supply chain management?

Part B

(5 × 5 = 25)

Answer **all** questions, either (a) or (b).

11. (a) Explain the functional areas of logistics.

Or

- (b) Explain the customer retention strategies.

12. (a) Describe the reasons for holding inventory.

Or

- (b) Bring out the advantages of outsourcing in logistics.

13. (a) What are the major documents in goods handling?

Or

- (b) Write note on LASH Transportation.

14. (a) What are the importance of material handling and packaging?

Or

- (b) Explain the steps involved in ABC Costing.

15. (a) How to calculate the cost of Packaging?

Or

- (b) What is difference between 3PL and 4PL?

Part C

(3 × 10 = 30)

Answer **all** questions, either (a) or (b).

16. (a) Describe the role and importance of logistics in the economy/organization.

Or

- (b) Explain the methods of inventory management in supply chain.

17. (a) Describe the role of RFID principles of logistics.

Or

- (b) Explain the types and functions of warehousing.

18. (a) Explain the importance and phases of customer service in logistics companies.

Or

- (b) Write a detailed note on modes of transportation in global logistics.

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Third Semester

MARKETING MANAGEMENT

(Common for B.B.A.(S&LM)/B.B.A.(L&S))

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define Marketing management.
2. State the objectives of marketing.
3. Give the meaning of the term “Consumer behaviour”.
4. Write a short note on marketing strategy.
5. Define Product.
6. Mention any two significances of packing.
7. Define pricing.
8. Who is a buyer?
9. Why is branding required?
10. Mention any two importance of Brand equity.

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Explain the concepts of marketing.

Or

- (b) Bring out the importance of marketing in developing countries.

12. (a) Write a note on marketing strategy.

Or

- (b) State the importance of Channel selection.

13. (a) Discuss Product Life cycle with a suitable example.

Or

- (b) Explain Product mix with a relevant example.

14. (a) State the objectives of pricing.

Or

- (b) Write a note on marketing risks.

15. (a) Explain Brand Identity and its relevance to marketing.

Or

- (b) Write a note on Brand Positioning.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Describe the functions of marketing.

Or

- (b) Explain marketing environment in detail.

17. (a) Explicate the different types of Channel distribution.

Or

- (b) Explain New Product Development.

18. (a) Elucidate the various types of pricing policies.

Or

- (b) Justify the need for physical distribution in marketing.

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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Third Semester

Shipping and Logistics Management

MANAGEMENT INFORMATION SYSTEM

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Write the meaning of MIS.
2. What is Computer Operation?
3. Define Computer Hardware.
4. What is Computer Software?
5. Define CDROM.
6. What is mean by E-Commerce?
7. What is Optical Risk Strategy?
8. Define CPU Operation.
9. Define Tele Conferencing.
10. What is Information System?

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Explain the importance of MIS.

Or

- (b) What are the major needs of Information in Business? Explain.

12. (a) Explain MIS support for organising.

Or

- (b) Write a short note on MIS for Special Functions.

13. (a) Explain Computer Hardware.

Or

- (b) How can you describe electronic computers? Explain.

14. (a) Explain Optical Disk Storage.

Or

- (b) What is CPU Operation? Explain.

15. (a) Explain Network models.

Or

- (b) What is relational model? Explain.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Describe MIS as competitive advantage.

Or

- (b) Explain in brief about Strategic Information System.

17. (a) Elaborate the types of Software.

Or

- (b) Explain the applications of MIS.

18. (a) Describe Tele Communication Revolution.

Or

- (b) Explain Electronic Payment Methods.
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B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Third Semester

Shipping and Logistics Management

GENERAL TAXATION

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define Direct tax.
2. State the deductions under 80DD.
3. What is previous year?
4. What is tax evasion?
5. How expected rent is calculated under income from house property?
6. What is the Gross total income?
7. Who is an assessee?
8. What is VAT?
9. Who is a non-resident?
10. Define profession.

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Mr.Sriram retires in October 2015 after having put in 36 years of service in a company. His average salary for 8 months Preceding October 2015 is Rs.40,000 p.m. He received Gratuity of Rs.10,00,000. Compute his taxable gratuity.

Or

- (b) What are the exemptions from tax and explain it.
12. (a) Describe the remedies for tax evasion.

Or

- (b) Explain the objectives of excise duty.
13. (a) Discuss the powers and authorities of tax officers.

Or

- (b) Discuss the procedure for computation of capital gain.
14. (a) A house was completed on April 1,2010 and following information is available about this house
- Municipal value of the house — Rs.45,000 p.a
- Fair rental value of the house — Rs.26,000 p.a
- Actual rent — Rs.6,000 p.m
- Municipal taxes — Rs.8,000 p.a

The house was let out for a period 1-4-2010 to 31-12-2010 and self occupied from 1-1-2011 onwards.

Fire insurance premium — Rs.4,200

Land revenue — Rs.5,000

Interest on the loan for a period :

1-4-2007 to 31-3-2007 Rs.45,000

1-4-2010 to 31-3-2011 Rs.15,000

Calculate the income from house property for the previous year ending on 31-3-2011.

Or

(b) Describe the role of excise duty.

15. (a) Discuss the modes of charging VAT.

Or

(b) Explain the Export procedure.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Discuss the advantages and disadvantages of direct tax.

Or

- (b) Mr. Ray who has income only from house property, submits the following information about his house property income:

	Rs.
Rental income of the year (after deducting following items)	1,00,000
(i) Depreciation	24,500
(ii) Lift maintenance charges	7,500
(iii) Municipal Taxes (10% of MRV of Rs. 1,50,000)	15,000
(iv) Vacancy	10,000
(v) Repairs	18,000
(vi) Pay of chowkidar	1,000
(vii) Bank commission	500
(viii) Legal expenses on recovery of rent	8,000
(ix) Salary of gardener	1,200

Compute Mr. Ray's income from house property for the previous year ending on 31.03.2015.

17. (a) Explain the Export duty procedure.

Or

- (b) Mr. X, the owner of two houses, occupies one of his own residence and the other he lets to a tenant at a monthly rent of Rs. 500. The municipal valuation of the house occupied is Rs. 2,600 and of the other is Rs. 5,200. The municipal taxes of the two amounted to Rs.600. The other expenses in respect of the two houses are as follows.

	Rs.
Insurance premium (for both houses)	1,200
Annual charge in respect of the house occupied	300
Ground rent for the house let	100
Repairs of the house let	700
Interest on loan taken to repair the two houses	400

Mr. X also had income from other sources amounting to Rs.20,000 during the year, Calculate Mr. X's income from house property and total income.

18. (a) Mr. Mass is an employee of a company in Chennai. He gets monthly salary Rs.26,000, DA. Rs.4,000 pm, Bonus Rs.2,000 p.m and entertainment allowance Rs.1,000 per month. He paid tax on employment Rs.7,000 during the financial year 2014-15. He has been provided a rent free unfurnished house. He owns 2 houses he claims both houses are self occupied. The following details are available:

	House 1 (Rs.)	House 2 (Rs.)
Fair rental value	25,000	3,00,000
Municipal valuation	1,70,000	2,50,000
Standard rent	1,60,000	6,00,000
Municipal taxes paid	5%	15%
Repairs, Insurance and Land revenue	45,000	65,000
Ground rent	15,000	25,000
Interest on capital borrowed	45,000	1,75,000
Loan taken on	1.1.2000	1.1.2008

Determine total income of Mr. John for the assessment year 2014 to 2015

Or

- (b) Explain various exempted incomes from House Property.

C-5044

Sub. Code

84737

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Third Semester

Shipping and Logistics Management

ORGANIZATIONAL BEHAVIOUR

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define Personality.
2. List out the types of Personality test.
3. Define Perception.
4. Why is motivation necessary?
5. What is morale?
6. State the significance of employee attitude.
7. Give the meaning of Conflict.
8. What do you mean by sociometry?
9. What is autocratic leadership?
10. State the importance of counselling.

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Bring out the scope of organizational psychology.

Or

- (b) Explain the nature of Personality Test.

12. (a) Describe the factors of affecting perception.

Or

- (b) Explain the financial and non-financial motivation.

13. (a) Write down the factors of job satisfaction.

Or

- (b) Distinguish between Job enrichment and Job enlargement.

14. (a) Indicate the types of conflict.

Or

- (b) Evaluate group norms and group status.

15. (a) Why is training for supervisor necessary?

Or

- (b) State the importance of organizational climate.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Describe the various types of Personality tests.

Or

- (b) Explain Maslow's Need Hierarchy theory with suitable example.

17. (a) Explicate employee attitude and their significance to employee productivity.

Or

(b) Elaborate the phases of Hawthorne Experiment.

18. (a) Describe the Managerial Grid Leadership theory.

Or

(b) Explicate the various types of counselling.

C-5023

Sub. Code

80438/84738

**B.Com/B.B.A. DEGREE EXAMINATION,
NOVEMBER 2021.**

Third Semester

Logistics and Shipping

CONSTITUTION OF INDIA

(2019 Onwards)

(Common for B.Com./(L & S)/B.B.A.,(S & LM))

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Steering committee
2. K.M. Munshi
3. The First Indian Prime Minister
4. Cabinet Ministers
5. Rajya Sabha M.P
6. Proclamation of emergency
7. Justice
8. Judicial review
9. The Prime Minister
10. Civil Cases.

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b)

11. (a) What is adult Franchis.

Or

- (b) Write a note on Fundamental Rights.

12. (a) How do select the Indian Prime Minister.

Or

- (b) Explain the Planning Commission.

13. (a) Examine the duties of Speaker in Lok Sabha.

Or

- (b) Write a note on cabinet ministers.

14. (a) What is capital punishment.

Or

- (b) Estimate the Supreme Court Judge.

15. (a) Write a note on Prime Minister office.

Or

- (b) Examine the duties of members of Parliament.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b)

16. (a) Explain the role of Dr. B.R. Ambedkar making in Indian constitution.

Or

- (b) List out the powers of Indian President.

17. (a) What is budget and its importance –Discuss.

Or

(b) Examine the power of Chief Justice of Supreme Court.

18. (a) Write an essay on Judicial system in India.

Or

(b) Explain the power and functions of Prime Minister.

C-5045

Sub. Code

**80642/
84742**

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Fourth Semester

HUMAN RESOURCE MANAGEMENT

(Common for B.B.A.(S&LM)/B.B.A.(L&S))

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What do you mean by Line and staff organisation?
2. What is Matrix organisation?
3. Define Man power planning.
4. What is Selection?
5. What is Performance Appraisal?
6. What is Merit rating?
7. What is Workmen's compensation act ?
8. What is Profit sharing?
9. What do you mean by Trade unionism?
10. What is Unitary Approach?

Part B

(5 × 5 = 25)

Answer **all** questions, either (a) or (b).

11. (a) Give a brief note on the functions of Personnel Department.

Or

- (b) Enumerate about scope and objective of Personnel Management.

12. (a) Explain about the process involved in Training.

Or

- (b) Elaborate the steps involved in Recruitment.

13. (a) Give a detailed note on Job evaluation.

Or

- (b) Elucidate the different methods of Performance appraisal.

14. (a) Explain about the basic forms of Incentive system.

Or

- (b) Briefly describe about Social security.

15. (a) Discuss about the types of Trade union.

Or

- (b) Explain in detail about the process of Collective bargaining.

Part C

(3 × 10 = 30)

Answer **all** questions, either (a) or (b).

16. (a) What is Personnel Department? Explain the organization structure of Personnel Department.

Or

- (b) Discuss about the types and process of Man power planning.

17. (a) Discuss the different methods involved in Selection process.

Or

- (b) Define Promotion. Explain about its purposes, advantages and disadvantages.

18. (a) Explain about the Theories of Wages.

Or

- (b) State about the different approaches to Industrial relations.

C-5050

Sub. Code

84751

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Fifth Semester

Shipping and Logistics Management

**TRANSPORTATION AND DISTRIBUTION
MANAGEMENT**

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is Supply chain?
2. Mention meaning for Distribution channel.
3. What is Distribution network?
4. Explain the meaning for Network design.
5. What is Transportation?
6. Mention any two modes of Transportation.
7. Define Transportation cost.
8. What do you meant by Transportation Rout?
9. What is the main purpose of Transportation software?
10. State two meaning for Transportation security.

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Explain about Supply chain.

Or

- (b) Explain the types of distribution channels.

12. (a) State the factors influencing distribution Network decisions.

Or

- (b) Explain about optimization approach.

13. (a) Explain the role of Transportation in supply chain.

Or

- (b) Explain about Transportation Participants.

14. (a) Explain about importance of Transportation cost.

Or

- (b) Explain about selection of Transportation Routing decision.

15. (a) State the benefits of Transportation software.

Or

- (b) Explain the various Transportation security initiatives.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Discuss the role of distribution in supply chain.

Or

- (b) Briefly explain about Distribution Networks.

17. (a) Discuss the factors influencing Transportation Decisions.

Or

- (b) Discuss Performance characteristics and selection of Transportation.

18. (a) Discuss the factors driving Transportation costs.

Or

- (b) Discuss about Transit operation software.

C-5051

Sub. Code

84752

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Fifth Semester

Shipping and Logistics Management

PORT MANAGEMENT

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Write a brief note on port design.
2. What is the role of port in transportation?
3. What are the elements of port competition?
4. Brief the structure of port tariff.
5. What are the threats to port security?
6. What are the features of specialized terminals?
7. What are the various types of port?
8. Brief about cargo handling.
9. Write short notes on Free-in-and-out.
10. What is the role of shipping in International Trade?

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Explain the various factors of port design and layout.

Or

- (b) State the principles of port organization.

12. (a) State the elements of port competition.

Or

- (b) Discuss in detail about the various legal aspects of port management.

13. (a) Explain the general principles of port organisation.

Or

- (b) Discuss the precautions for loading Dangerous Goods.

14. (a) Explain the structure of Indian Port Tariffs.

Or

- (b) Discuss the factors that are important with respect to the bunker costs and port charges.

15. (a) Explain the principles of port planning.

Or

- (b) Explain the transport network in India.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Explain the demand factors that determine port establishment.

Or

- (b) Describe about the tariff structure and tourist authority for major ports.

17. (a) State the legal aspects regarding management of port area.

Or

- (b) What are the different stages in project planning? State the reasons for privatization in port sector.

18. (a) Explain the different types of ports.

Or

- (b) Discuss the factors influencing demand for shipping services.

C-5052

Sub. Code

84753

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Fifth Semester

Shipping and Logistics Management

LINER TRADE

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is tramp trade?
2. What is containerization?
3. What is cargo insurance?
4. Define Trade Account.
5. What is inter-modalism?
6. What is cargo container?
7. Define bill of lading.
8. Who prepare the bill of lading?
9. What are the main objectives of the ISPS code?
10. What is GA in shipping?

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Write a short note on unitization.

Or

- (b) Write a note on Vessel loading and discharging.

12. (a) What do you mean by port terminals?

Or

- (b) Explain about freight collection.

13. (a) Discuss the dimensions of container.

Or

- (b) Give a short note on FCLS.

14. (a) Write any five uses of bill of lading in liner trades.

Or

- (b) What are the clauses of bill of lading?

15. (a) Who are the merchants?

Or

- (b) Write a short note on INCOTERMS.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Discuss in detail about vessel loading.

Or

- (b) Briefly explain about refrigerated cargo ship conventional vessels.

17. (a) Describe in detail about port and terminal management.

Or

(b) Explain in detail about the trade of commercial department.

18. (a) Explain the methods of payments in international trade.

Or

(b) Briefly discuss the other forms of bill of lading and liner documents.

C-5053

Sub. Code

84754

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Fifth Semester

Shipping and Logistics Management

CUSTOMS PROCEDURES

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is Customs?
2. Define Goods.
3. What do you mean for Illegally import goods?
4. What is the meaning for notified goods?
5. What is Refund of Duty?
6. State the meaning for Advance Ruling.
7. What do you mean by Conveyance?
8. What is Imported goods?
9. Define the meaning for goods in Transit.
10. What is Warehousing bond?

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Explain the procedure for Appointments of Customs officers.

Or

- (b) Explain the power to Prohibit.

12. (a) State about illegally imported goods.

Or

- (b) Explain about prevention of illegal import of goods.

13. (a) State about Levy of customs duties.

Or

- (b) Discuss about Authority for Advance Rulings.

14. (a) Explain the provisions relating to conveyances carrying imported goods.

Or

- (b) State the procedure for Delivery of export manifest.

15. (a) Explain about Transit and Transshipment of certain goods without payment.

Or

- (b) State the Rules related clearance of warehoused goods for home consumption.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Discuss precautions to be taken per persons acquiring notified goods.

Or

- (b) Explain the powers of Customs officers.

17. (a) Discuss about Sections 11C, 11E and 11F.

Or

- (b) Discuss about Dutiable goods.

18. (a) Briefly explain about arrival of vessels and aircraft in India.

Or

- (b) Discuss about warehousing.
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C-5054

Sub. Code

84755

B.B.A. DEGREE EXAMINATION, NOVEMBER 2021

Fifth Semester

Shipping and Logistics Management

DRY CARGO CHARTERING

(2019 onwards)

Duration: 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is Dry Cargo ships?
2. What is the meaning for safe working loads?
3. Mention the meaning for Letter of credit.
4. What do you meant by Firm offer?
5. Define Bill of lading.
6. Define Lay time.
7. Mention meaning for voyage.
8. What is the meaning for Cargo damage?
9. Define World Trade.
10. What is Arbitration?

Part B

(5 × 5 = 25)

Answer **all** questions, by choosing either (a) or (b).

11. (a) Explain the various types of ships.

Or

- (b) State the details about various Tonnages related Dry Cargo ship.

12. (a) State the rules regarding Baltic exchange.

Or

- (b) Explain the list of voyage charter Party clauses.

13. (a) Explain about Dead Freight.

Or

- (b) Mention the list of very important decisions all port related delays.

14. (a) Explain about Demurrage trades.

Or

- (b) Explain about Hagus Visby Rules.

15. (a) Explain various dry cargo tramp trades.

Or

- (b) Explain about Navigation restrictions.

Part C

(3 × 10 = 30)

Answer **all** questions, by choosing either (a) or (b).

16. (a) Explain the various types of Cargoes.

Or

(b) Discuss about Dry cargo ships.

17. (a) Discuss about list of Time charter party clause.

Or

(b) Discuss financial elements of Charter parties.

18. (a) Discuss about Bill of lading.

Or

(b) Discuss about Trade restrictions.
